



# 52<sup>nd</sup> ANNUAL FALLON ALL BREEDS BULL SALE CONSIGNOR RULES AND REGULATIONS

## GENERAL SALE INFORMATION

**\*\*\*Please note: Rule changes are in *bold italics*.\*\*\***

**DATE AND LOCATION OF SALE:** The 52<sup>nd</sup> Annual Fallon All Breeds Bull Sale will be held February 17, 2018 @ 11:00 a.m., at the Fallon Livestock LLC, Fallon, Nevada. Bulls must be on the grounds by 5:00 pm Thursday, February 15, 2018. Stock is held at the consignor's risk until sold. Stock is held at buyer's risk from the time of sale. Consignments to the Fallon Bull Sale will open to members of the Nevada Cattlemen's Association, regardless of the type of membership or the state of residence, on August 1, 2017. Consignments will open to all consignors who are not members of the Association on September 1, 2017. The sale is filled on a first come first served basis. If two or more consignments arrive on the same day, they are entered based on the postmark date. Consignors are strongly discouraged from selling consigned animals prior to the sale. At least one member of the Fallon Bull Sale Committee will be present to greet and assist consignors and/or their representatives **Thursday** prior to the sale.

**ENTRY REQUIREMENTS:** **ENTRIES CLOSE AND MUST BE POSTMARKED BY DECEMBER 1, 2017. All necessary papers must be postmarked by this date.** An entry fee of \$75 per head on all entries will be charged and must accompany the entry form. Entry fees are not refundable under any circumstances. Registration papers, completed transfer papers and DNA genetic test results must accompany entry form. Incomplete entries or later papers will not be accepted. All paperwork must accompany entry form. Copies will **NOT** be accepted. Entries arriving incomplete will be returned for completion and risk not being included in the sale. Any entry received after the closing deadline will be returned. Verbal consignments will **NOT** be accepted.

**REQUIRED PAPERWORK:** Brand inspection and health papers must be turned in to the Sale Secretary by 5:00 pm on Thursday, February 15, 2018. All bulls must have a brand inspection. Please refer to Health Information and Requirements for necessary health paperwork information.

**ENTRY INFORMATION:** Virgin bulls 14 to 25 months of age at sale time will be accepted. **Bulls must be born between January 10, 2016 and December 10, 2016.** All breeds, upon approval by the Fallon Bull Sale Committee, are accepted. The Committee reserves the right to request DNA testing at the consignor's expense to prove bull identity. Each consignor may enter not less than two (2) bulls and not more than eight (8) bulls in their entry. Entries are limited to 160 beef bulls. If consignment for the sale exceeds the sale limit, a waiting list will be formed. The list will be put in order from the date on the postmark. The cut off for acceptance into the sale from the waiting list will be January 1, 2018. The consignor must be the recorded breeder of the bull as identified on each bull's respective registration paper or the recorded owner of the bull's dam. **If not the recorded breeder, proof of ownership of the bull's dam must be provided by the consignor.** Transferred embryos will be accepted. Bulls produced from embryos from non-owned cows are eligible for consignment to sale providing the consignor is listed as the first owner on the registration certificate.

**SUBSTITUTE BULLS:** Each consignor may enter up to two (2) substitute bulls. Registration papers, cataloging information and completed transfer papers for the substitute bulls must be postmarked by December 1, 2017. An entry fee of \$50 per head will be charged for substitute bulls. Substitute bulls may be brought to the sale in addition to the number originally consigned. Substitute bulls will be used to take the place of those bulls originally consigned that may have been injured or sifted.

**GUARANTEES:** Buyers who can prove they purchased a bull, which is a non-breeder, should contact the consignor within 90 days of the sale. If the consignor cannot prove the bull to be a breeder, the consignor is to make satisfactory settlement with the purchaser. Except for transportation between the purchaser's ranch and Fallon, which will be paid by the purchaser, all other expenses incurred, including transportation, vet examinations, and transfers will be paid by the consignor. Nevada Cattlemen's Association Fallon Bull Sale Committee is an agent only. All guarantees are between buyer and seller.

**SIFTING/ GRADING:** All entries are subject to sifting and grading Friday, February 16, 2018 @ 7:30 a.m. Bulls need not be halter broke. A committee of two cattlemen, one purebred breeder, and one veterinarian will check each bull for soundness, condition and quality. The Sifting Committee reserves the right to sift any bull prior to sale time. Sifted bulls will be marked as such by the Sifting Committee during sifting. Incomplete or improper documentation or documentation outside of the sale guidelines will result in automatic sifting. All bulls must be sound and of good quality. **A weight minimum of 1,100 lbs. is required to be eligible for entry. Over-fat bulls will be sifted.** Bulls showing lice at the sale



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will be sifted. Upon completion, the sifted bull list will be posted with reasons for sifting. Sifted bulls may only be sold after the conclusion of the sale. **All bull sale transactions must go through sale office. ALL DECISIONS OF THE SIFTING COMMITTEE ARE FINAL.**

All bulls not sifted will be graded. Each bull will be given a score from 87-92 according to California Beef Cattle Improvement (CBCIA) Grading System. A bull not scoring at least 87 will not be included in the sale. Sale order will be determined by grading score and date of consignment. Grading will be carried out by three independent graders.

**CONSIGNORS OR THEIR REPRESENTATIVES WILL NOT BE ALLOWED IN THE SIFTING AREA DURING SIFTING.**

**EAR TAGS:** All bulls must be ear tagged with their lot number. Tags will be sent to the consignor with the health forms. Fallon Bull Sale Lot Number Tag should be in the left ear. Lot Number Tag should be the only tag in the left ear.

**CLIPPING:** Bulls may be clipped or trimmed. All clipping and trimming must be completed prior to arrival at the sale yard.

**PEN ASSIGNMENTS:** Pen assignments will be at the discretion of the Fallon Bull Sale Committee. Consignments will be placed in pens or moved to pens according to the number of head brought in a consignment. Due to a limited number of pens, each consignor's bulls will be put in one pen. It is recommended that consignors bring a chain and lock for the sale yard pens.

**FEED & STRAW:** The FFA will straw all pens on Wednesday and Thursday. Small pens will receive three bales and larger pens will receive five bales. The consignors will be responsible for these bales and may request additional straw upon arrival. Feed and straw will be available on the grounds, and will be sold at a reasonable rate. Consignors may bring their own feed, and will feed their own bulls from the time the bulls arrive at the sale yards through Sunday morning, February 18, 2018. Buyers will be responsible for making feed arrangements with Fallon Livestock LLC for any bulls remaining on the sale grounds after 10:00 a.m. Sunday.

**CATALOG LISTINGS:** All bulls will be listed according to registration papers. Consignors may provide the sales office with birth, weaning, yearling weights, and calving ease EPD's, along with a brief description to be included in catalog listings. Accuracy is the consignor's responsibility. Consignors are encouraged to provide EPD's on their bulls. EPD's and calving ease by breed will be listed in catalog. Catalog listing information must be submitted with entry information to ensure timely publication of the catalog.

### SALE TERMS AND CONDITIONS

**SELLING FEE:** A selling fee of six percent (6%) of the gross sale will be charged in addition to the entry fee. Any bulls sifted from the sale may be sold at private treaty. A six percent (6%) commission will be charged on sifted bulls sold.

**SALE TERMS:** Terms of this sale are cash, check, or credit card and must be paid in full the day of the sale, unless other arrangements have been made with the Fallon Bull Sale Committee Chairman or Sale Secretary. Make checks payable to the order of: **NEVADA CATTLEMEN'S ASSOCIATION.**

The registration certificates and transfers will be mailed to the appropriate Breed Associations immediately after the sale by the sale office.

**NO BULLS WILL BE RELEASED FOR SHIPMENT PRIOR TO THE CLOSE OF THE SALE FOR ANY REASON** (excepting for severe animal health reasons, e.g. broken leg).

Sale sponsor will make every effort to conduct the sale in an honorable manner, will not allow false practice or false bidding, and will strive to protect buyer and seller in every way possible, but the sponsoring organization will not assume any liability whatsoever, under any circumstances. Nevada Cattlemen's Association will make every effort to pay consignors within three weeks.



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If any consignor willfully misrepresents stock sold, or refuses to be governed by the rulings of the Fallon Bull Sale Committee in making adjustments, he shall be barred from participation in future sales.

The sale will provide gifts for both buyers and consignors on the high selling bull and the buyers who spend the most money and purchase the most bulls.

Buyer must obtain health certificate (in-state not required) from the Sale Veterinarian and a brand inspection from the Brand Inspector onsite before bulls will be released to buyer.

**BIDDING:** Only bona-fide bids will be accepted. All buyers must obtain a buyer's number from the office at Fallon Livestock LLC prior to bidding. Reserve bids are accepted up to 5:00 p.m. on Thursday. All reserve bids must be written and signed then handed to the Sale Secretary to be considered. No minimum bids will be accepted after that time. Misunderstandings or disputes as to bids will be settled by the auctioneer. If there is doubt as to the bid, the auctioneer will cancel all bids and reopen the sale of the lot. In bidding, no increase in bid of less than \$100.00 will be considered on any bulls.

**NO SALE:** A full commission of six percent (6%) on the last bid or floor price, whichever is greater, will be considered the no-sale fee. If no bids are received, a no sale fee of \$100.00 will be charged.

**AGENT ONLY:** Nevada Cattlemen's Association Fallon Bull Sale Committee is an agent only. All guarantees are between buyer and seller. Please refer to Page 1 for guarantee information.

### HEALTH INFORMATION AND REQUIREMENTS

**SALE VETERINARIAN:** Randy Wallstrum, DVM is the Sale Veterinarian. Should you have questions regarding health requirements, you may contact Dr. Wallstrum at: Box 2001, Gardnerville, NV, 89410, 775-782-3855.

**OFFICIAL INTERSTATE HEALTH CERTIFICATE:** Each consignor must submit a "blanket" official interstate health certificate signed by a licensed veterinarian listing each individual animal in the consignment. (One official health certificate may cover all animals for an individual consignor.)

**BULL IDENTIFICATION:** To move bulls interstate, each bull is required by Federal regulation to travel with a Certificate of Veterinary Inspection (CVI) that lists each bull by one of the following means of identification:

1. Silver Bright metal ear tag (Federally approved)
2. EID/RFID ear tag
3. Breed Registration tattoo along with a copy of the Breed Registration certificate

#### **REQUIRED INJECTIONS:**

1. **CLOSTRIDIAL:** 8-Way vaccine within 60 days of the sale.
2. **RESPIRATORY VACCINE:** This vaccine must include Infectious Bovine Rhinotracheitis (IBR), Bovine Viral Diarrhea (BVD Type I and Type II), Parainfluenza (PI3), Bovine Respiratory Syncytial Virus (BRSV) within 60 days of the sale.
3. **IVERMECTIN:** All bulls must have an Ivermectin injection (1cc per 110 lbs.) or pour on (1 cc per 22 lbs.) within 60 days of the sale.

#### **REQUIRED TESTS:**

1. **TRICHOMONIASIS:** All bulls must have a negative Trichomoniasis test within 30 days of the sale. *This test must be a PCR test. A COPY OF THE OFFICIAL LABORATORY REPORT OF THE TRICHOMONIASIS TESTED BULLS MUST BE SUBMITTED WITH THE HEALTH FORM.* Pooled Trichomoniasis samples will not be accepted for entry in Nevada.
2. **BVD TEST:** All bulls must have a negative test for persistent BVD infection by either ear-notch method or blood test method. This test can be done at any time and is good for the lifetime of the animal.
3. **SEMEN TESTING:** All bulls must be semen tested by a licensed veterinarian within 60 days prior to the sale. Test results must be turned in upon arrival along with other health documents. For bulls to be classified as



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Satisfactory Potential Breeders, they must pass the physical examination and equal or exceed the minimum thresholds in each of the following three categories:

Scrotal Circumference	Morphology	Motility
30 cm at $\leq$ 15 mo	> 70 % Normal Sperm	> 30 % Linear Motility
31 cm at 16 - 18 mo		
32 cm at 19 - 21 mo		
34 cm at 25 mo or older		

- **Satisfactory (S):** Bulls which equal or surpass the minimum thresholds for scrotal circumference, sperm motility and sperm morphology, and which do not show genetic, infectious or other problems or faults which could compromise breeding or fertility.
  - **Unsatisfactory:** Bulls which are below one or more thresholds. Also, bulls which show genetic faults or irrevocable physical problems (including infectious disease) which would compromise breeding or fertility.
4. **BRUCELLOSIS:** Brucellosis testing is not required. However, if a bull is purchased by someone from a state requiring brucellosis testing for entry and the bull does not have a certified brucellosis test, that bull will be subjected to the one day brucellosis test procedure in Fallon, and all expenses will be the buyer's responsibility.
  5. **TB:** TB testing is not required. However, if a bull is purchased by someone from a state requiring TB testing for entry and the bull does not have a certified TB test, that bull will be subjected to the three day TB test procedure in Fallon, and all expenses will be the buyer's responsibility. California TB status has been down-graded from a TB Free State to Modified Accredited status.
  6. **GENETIC DISORDERS:** It is the responsibility of the consignor to complete and include DNA testing for breed associations' recognized genetic defects with submission of entries. All bulls that are potential carriers of breed associations' recognized genetic defects must be tested. Carriers are not eligible for the sale. **Results of the tests must be submitted by December 1, 2017.**

**HEALTH FORMS:** Health forms will be mailed to the consignors in January 2018. All requirements must be met. A licensed veterinarian must fill out and sign the forms. All tests must be completed and turned in with the brand inspection and health papers to the Sale Secretary by 5:00 pm on Thursday, February 15, 2018. All bulls will be on one form.

**PLEASE RETAIN THESE GUIDELINES FOR YOUR FILES**